

Teneso on the road in Central and Eastern Europe too

High-tech logistics network Teneso expands into nine more countries / Austrian logistics service provider Tectraxx becomes a new partner of Teneso

Lauterach, 15 January 2010 – Complex exchange of high-tech equipment between Western and Eastern Europe covering more countries. Teneso is now present throughout Europe. Since 1 January 2010, the pan-European logistics company Teneso Europe SE has expanded its specialist services to include Austria and the whole of Eastern Europe. The high-tech logistics network is expanding its portfolio of locations to include Austria, Hungary, Poland, the Czech Republic, Slovakia, Slovenia, Croatia, Bosnia, Serbia, Macedonia, Romania and Bulgaria. As part of this expansion of Teneso's network cooperation began on 1 January 2010 with its future partner, covering operations in Austria, Tectracxx, the high-tech logistics division of the transport and logistics service provider, Gebrüder Weiss, a family company. "In Tectraxx we have gained a strategically important partner", says Udo Scheffler, Deputy Managing Director of Teneso. With Vienna as a logistics hub, the Teneso network is opening up new markets.

Advantages for customers operating throughout Europe

Scheffler sees the expansion of the network as a new direction, opening up new opportunities: "We are entering the next decade well-equipped to deal with developments in the market and the sector. Tectraxx's inclusion means that the network can expand into Eastern Europe. Blank spaces on the service map for specialist transport and high-tech logistics will soon be filled and more extensive logistical and technical services will be able to be translated into complete, bespoke Europe-wide solutions. The orientation towards Eastern European markets will benefit our customers who operate throughout Europe and see Eastern Europe as the market of the future with potential for growth", says Scheffler. For instance, Teneso can collect finished goods from factories in Central and Eastern Europe and deliver them direct to end-customers in Central and Eastern European countries.

Single solution: from procurement logistics to commissioning of high-tech equipment

This means that customers can now rely on Europe-wide supply-chain oriented support across the board from procurement logistics to production supply in Central and Eastern Europe: from supplier control to storage, stock management and collection of finished goods. Further advantage: Teneso offers collection from the factory, order picking, storage and retrieval, packaging and direct transport of finished goods to end-customers throughout Europe, including commissioning of high-tech equipment and systems.

The locations and networks of the country in question can be exploited to enable expert, reliable, and economic cross-border operations.

Jürgen Bauer, holder of a degree in Business Management and Director responsible for Tectraxx at Gebrüder Weiss says: "From our central Tectraxx platform in Vienna, we control Teneso projects in Eastern European countries and offer each customer appropriate transport solutions, specialist technical services and a standard IT environment. We are excellently equipped to meet the challenges of the Eastern European market." Tectraxx is also supported in its coverage of the new Teneso member-countries by Gebrüder Weiss, its parent organisation, and is connected to Teneso's SAP system across Europe.

TENESO stands for TEchnical NETwork SOLution. The goal of the association of eleven partners in 25 countries is to provide an enhanced service for transport firms operating globally through intelligent supply chain solutions. Leading European high-tech logistics and transport companies established the pan-European cooperative in the spring of 2009. Teneso is made up of market leaders from Germany, France, Italy, Denmark, Sweden, Norway, Finland, Belgium, the Netherlands and Luxembourg, Spain and Portugal, UK and Ireland, Turkey, Switzerland, and, since January 2010, also Austria and Central and Eastern European countries (Hungary, Poland, the Czech Republic, Slovakia, Slovenia, Croatia, Bosnia, Serbia, Macedonia, Romania and Bulgaria).

TENESO Europe SE	Country	Company	Founded	Employees	No of Trucks	Turnover (€)	No of Warehouses
	ITALY	Mitsafe Trans	1983	320	220	35	11
	FRANCE	Marchal	1981	500	130	50	12
	GERMANY & (TURKEY)	Simon Hegeler	1920	1900	250	190	23
	SPAIN & PORTUGAL	G3 Logistic & Tech (former Logintral)	1989	350	40	40	8
	GB & EIRE	Bishopsgate	1992	65	40	7	5
	NL	Rollema	1860	81	22	5	1
	B & L	Mozzer	1946	102	52	10	3
	A, BG, CZ, H, HR, PL, RO, SK, SLO	Tectraxx (powered by Gebr. Weiss)	2002	165	60	15	9
	DK, SW, N, SF	MTAB	1968	100	46	11	11
		Brigger & Thomann	1982			2	
	CH	Polysys	1989	60	20	16	3
	25 Countries	11 partner		3643	880	381	86



Teneso is represented by eleven partners in 25 countries and offers intelligent cross-border supply chain solutions.

Within the Teneso network, Central and Eastern European countries are controlled from Austria by Tectraxx.

tetraxx

tetraxx, the product division specialising in high-tech logistics within the Gebrüder Weiss Group, achieved in the 2008 financial year an operative turnover of 12 million euros. A total of 165 employees and technicians are employed in Neudorf in Vienna, Wien-Strebersdorf, Graz, Klagenfurt, Hall, Pasching, Linz, Salzburg and Pöchlarn.

The Gebrüder Weiss Group

The Gebrüder Weiss Group with its headquarters in Lauterach (Vorarlberg) has over 4,500 employees at 137 locations worldwide. In Central and Eastern Europe, GW is represented in Austria, Switzerland, Germany, the Czech Republic, Slovakia, Hungary, Slovenia, Croatia, Serbia, Bosnia-Herzegovina, Macedonia, Bulgaria, Romania and the Ukraine. In the 2008 financial year, the logistics company achieved a turnover of 985 million euros.

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